

INDIANA ECONOMIC DEVELOPMENT CORPORATION

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TAKING BUSINESS TO THE  
**NEXT LEVEL**

Treviso, 5 Aprile 2023



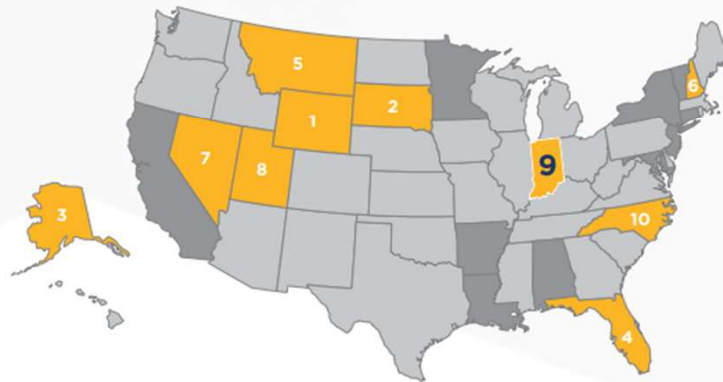
Indiana

## INDIANA IN UN COLPO D'OCCHIO

We Offer One of  
the Best Business  
Climates in the U.S.

### COMPETITIVE TAX CLIMATE

- 4.9% Corporate Income Tax Rate
- 3.23% Personal Income Tax Rate
- 1-3% Capped Property Taxes
- No Inventory Tax
- No Manufacturing Equipment Tax
- No Inheritance Tax



■ TOP 10  
■ BOTTOM 10

## PERCHE' INDIANA



- **INNOVAZIONE**
- **TRANSIZIONE ENERGETICA**
- **CONNECTIVITY**
- **SKILLED WORKFORCE**
- **STATE'S SUPPORT**





Salvaguardare ed evolvere il business:  
Centri di ricerca  
Parchi Tecnologici  
Partnership tra pubblico e privato

## CICP Network

### AgriNovus — AGBIOSCIENCE

- ▶ Promoting and accelerating the growth of the Indiana agbioscience community

### Ascend — WORKFORCE

- ▶ Fueling Indiana's talent pipeline

### BioCrossroads — LIFE SCIENCES

- ▶ Advancing Indiana's life sciences industry by connecting with corporate, academic and philanthropic partners

### Conexus — ADVANCED MANUFACTURING

- ▶ Growing Indiana's competitive advantage in advanced manufacturing and logistics

### Energy Systems Network (ESN) — ENERGY

- ▶ Building Indiana's "energy ecosystem"

### Techpoint — TECHNOLOGY

- ▶ Growing, engineering and activating tech ecosystems



### THE CENTRAL INDIANA CORPORATE PARTNERSHIP (CICP)

Bringing together the leaders of industry, higher education, and philanthropy to advance our region

INDIANA RANKS

# 4<sup>th</sup>

in the nation for new clean  
energy development

(American Clean Power Association, 2022)

OBIETTIVO: produzione sostenibile nella salvaguardia dell'ambiente, delle risorse naturali e dei costi dei prodotti finali ma anche dare sicurezza ai propri dipendenti e garantire qualità e durata della collaborazione



Mammoth Solar Park più grande parco  
solare nella Nazione

Indiana sostiene e promuove la transizione: 1° produzione di acciaio, alluminio, prodotti chimici, metallo e vetro

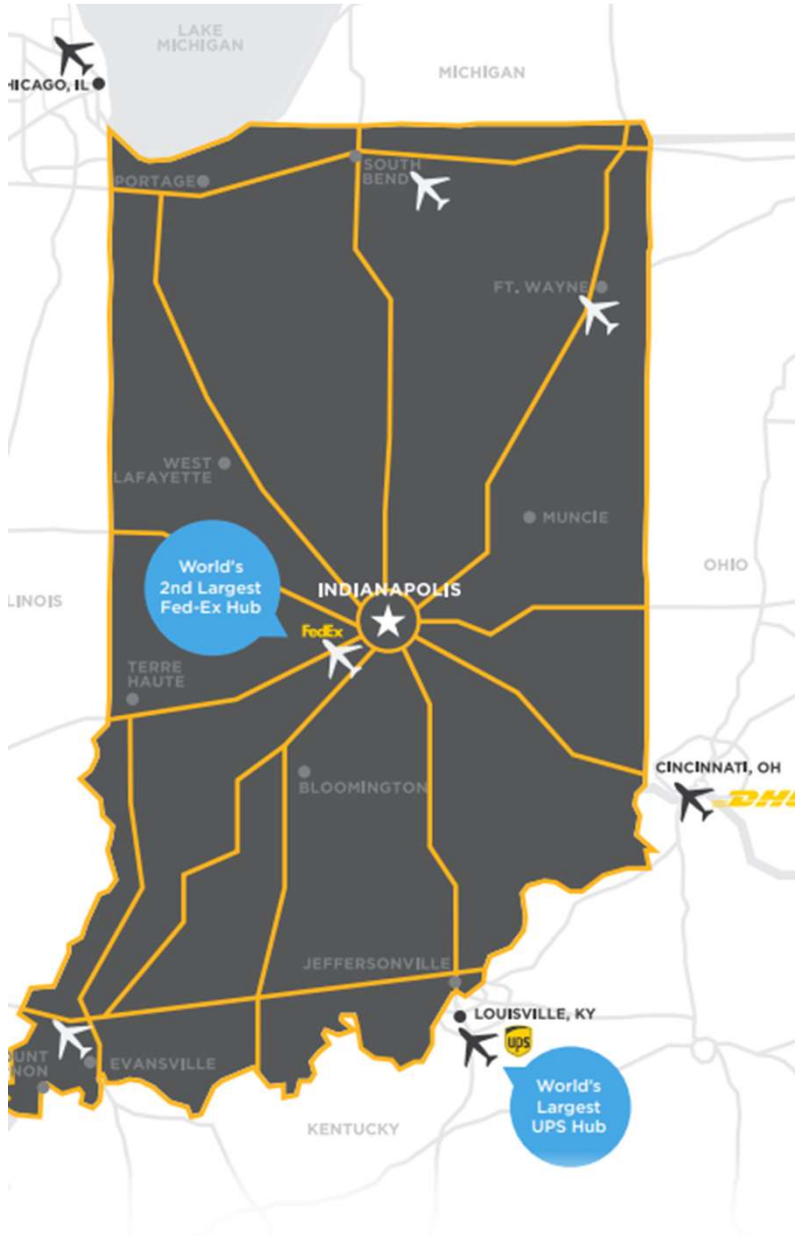
Nei prossimi 10-20 anni la maggior parte dei nuovi progetti energetici verranno implementati nella regione del Midwest

## SKILLED WORKFORCE



ETA' MEDIA DELLA POPOLAZIONE : 38,7 anni  
5 Università  
36.000 Ingegneri  
Oltre 20% della popolazione impegnato nell'adv  
Man ( più alta concentrazione nella nazione)  
Scuole di specializzazione  
Programmi di scambio internazionali  
Scuole di Specializzazione





**\$650 BILLION**  
IN GOODS  
MOVES THROUGH INDIANA ANNUALLY

**2<sup>ND</sup> LARGEST**  
**FedEx**  
AIR HUB  
WORLDWIDE

**FIRST**  
IN PASS-THROUGH  
HIGHWAYS

**FIRST IN**  
TRUCK TRAILER  
PRODUCTION

**3<sup>RD</sup> FREIGHT**  
IN RAILROADS  
**5<sup>TH</sup> CLASS 1**  
IN RAILROADS

**6<sup>TH</sup> LARGEST**  
**CARGO**  
AIRPORT  
NATIONWIDE

**SHORTEST**  
DISTANCE TO MEDIAN CENTER  
OF UNITED STATES POPULATION

**\$11 BILLION**  
INVESTED  
IN INFRASTRUCTURE  
CONSTRUCTION AND  
PRESERVATION BY 2015

**\$1 BILLION**  
ALLOCATED  
IN INFRASTRUCTURE  
THROUGH 2024

**Indianapolis Airport #1 rated in customer satisfaction – J.D. Power**

## MAJOR COMPANIES & INDUSTRY FOOTPRINT

SOURCE: Dun & Bradstreet, November 2020

**UNITED STATES POSTAL SERVICE**  
*Indianapolis*

**SIRVA INC**  
*Fort Wayne*

**FEDEX CORPORATION**  
*Indianapolis*

**ACBL HOLDING CORPORATION**  
*Jeffersonville*

**UNITED PARCEL SERVICE INC**  
*Indianapolis*

**CSX CORPORATION**  
*Indianapolis*

**NORFOLK SOUTHERN CORPORATION**  
*Indianapolis | Fort Wayne*

**YRC WORLDWIDE INC**  
*Indianapolis | Fort Wayne | South Bend*

**THE KROGER CO**  
*Indianapolis*

**REPUBLIC AIRWAYS HOLDINGS INC**  
*Indianapolis*

**J.P. HOLDING COMPANY INC**  
*Anderson*

**XPO LOGISTICS INC**  
*Indianapolis*

**ATLAS WORLD GROUP INC**  
*Evansville*

**WALMART INC**  
*Indianapolis*

**J.B. HUNT TRANSPORT SERVICES INC**  
*Indianapolis*

**DEUTSCHE POST AG**  
*Indianapolis*

**PEARSON, PLC**  
*Indianapolis*

**AIR WISCONSIN AIRLINES, LLC**  
*Indianapolis*

**CATERPILLAR INC**  
*Lafayette | Charlestown*

**FORWARD AIR CORPORATION**  
*Indianapolis | Fort Wayne*

**UNITED AIRLINES HOLDINGS INC**  
*Indianapolis*

**WHEATON VAN LINES INC**  
*Indianapolis*

**DOLLAR GENERAL CORPORATION**  
*Indianapolis*

**INDIANA HARBOR BELT RAILROAD CO**  
*Hammond*

**MAY TRUCKING COMPANY**  
*Indianapolis*

# GLOBAL INVESTORS

## Global Companies Grow Here

As host to over a thousand branches of internationally based companies, Indiana is a nexus to the world's most forward-thinking business minds.

**1,050+**  
FOREIGN-BASED  
BUSINESSES



OLTRE 40 Investitori



tra cui





## ADVANCING INDIANA'S INDUSTRIES



### INCENTIVES AND PROGRAMMS:

Skills, new jobs, requalification, Relocation HQ, R&D,  
Patent income, Innovation

### BUSINESS CLIMATE

- Corporate tax cuts – 4.9%
- Individual tax cuts- 3.23%
- AAA Credit Rating
- 2B Dollars + Cash Reserves
- Right-To-Work
- Gov. Holcomb- confirmed last November 3rd

## RANKING & ACCOLADES



**#1 in the Midwest & #5 Nationally for Business** CHIEF EXECUTIVE

**#1 for Government Efficiency U.S.** NEWS & WORLD REPORT

**#1 in the Midwest for Entrepreneur Friendliness** SBE COUNCIL

**#1 Airport in North America** AIRPORTS COUNCIL INTERNATIONAL 2010-2018

**#1 for Infrastructure** CNBC

**#2 for Long-Term Fiscal Stability U.S.** NEWS & WORLD REPORT

**#3 Most Affordable State U.S.** NEWS & WORLD REPORT

**#3 for Best Business Regulatory Environment** FORBES

## IL PROCESSO D'INVESTIMENTO- STEPS

**Site Search/  
Complete RFI**

**Determine Project  
Eligibility for  
Investment Tools**

**Application for  
Investment Tools (AFI)**

**Commitment Letter**

**Acceptance**

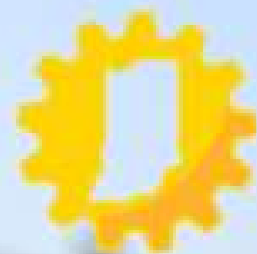
### Standard Project Process

1. If needed, IEDC receives a site search and/or RFI request from a company
2. Project is assigned to an IEDC project manager
3. The project manager will partner with the Local Economic Development Organizations (LEDO)
4. IEDC works with the company in completing an online eligibility Application for Investment Tools (AFI)
5. After receipt of confirmation of local support, the IEDC evaluates and determines eligibility for state programs based on a variety of competitiveness factors
6. If eligible, the IEDC extends a formal offer for investment tools, called a Commitment Letter, to the company
7. Company accepts offer by signing and returning Commitment Letter
8. IEDC project manager processes acceptance and account manager is assigned to complete contract process and manage certifications
9. Company coordinates with IEDC communications team on any public announcements



## CONTACT INFO

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Indiana

A State that Works